

TRUSTED ADVISOR. PROVEN RESULTS.



Strategic Legal Consulting for Management and Boards





DECIDING TO BE DIFFERENT.

After 30 years at BigLaw, Marta Stein decided to break with the billable hour model, allowing her to focus on what she loves and does best: *identifying proactive, practical business solutions and winning litigation strategies.*

Litigation can be more efficient, avoidable.

Marta became tired of being measured by billable hours instead of value-add for the client. Winning for her meant winning for the client, avoiding a dispute, cutting down on litigation expenses, streamlining matters. *So, instead of continuing to fight the model, Marta launched Stein Strategic Solutions (SSS) to start a new one.*

Marta has been a trusted advisor to some of the largest publicly traded and privately held companies and private equity firms in the country. She

developed a unique, national practice that combined high stakes complex commercial litigation with outside general counsel work in multiple industries.

As a trial attorney, Marta has always sought ways to avoid litigation, along with the costs, time and reputational risks that accompany it.

But, if litigation cannot be avoided, she has a record of strategically positioning her clients to win.

VALUE-ADD.

Even in the best law firms, there are common areas where one finds inefficiencies. Marta's extensive experience in many industries and practice areas enables her to identify those shortcomings, saving you time and money, while being sensitive to your balance of legal, financial and corporate citizenship goals.

With SSS you get:

- No billable hours — predictable, monthly retainers or project-based flat rates.
- A 30-year, senior partner from BigLaw solely focused on what's best for you, not one trying to "bring in a case," "increase billable hours" or "keep associates busy."
- A proven trusted advisor and strategist at the highest level.
- Monthly or quarterly Scorecards, identifying the ways risk has been mitigated, legal spend has been reduced and corporate initiatives that have been met.
- Someone who speaks English, not "Lawyer."
- Executives freed-up to focus on growing their businesses.
- Access to the SSS Quality Services Network — attorneys, consultants, and vendors committed to SSS's demand for Excellence, Integrity and Client-First focus at discounted rates.



Proactively identifying and managing risk.

Reducing legal spend.

Achieving corporate

initiatives.

OUR SERVICES

GENERAL COUNSEL

Call with all of your business legal questions, from day-to-day operations to unique, time-sensitive and business-critical issues. Ask about pre-litigation negotiations and strategies relating to disputes with on-going business partners and contract reviews. We will walk you through responding to/avoiding threatened litigation, and identify cost-effective, practical, business-focused solutions.

- **Coordination of counsel/business support services.**
SSS will work with current counsel to ensure efficiencies or bring in their own preferred network of legal and business support services.
- **External counsel selection and management to determine which lawyers are best for your particular issue.** SSS focuses on quality control, reducing overstaffing and over billing, while increasing the ability to benefit from institutional knowledge across multiple firms.

“I see the big picture and formulate a winning strategy to move forward. I worry so you don’t have to.”

LITIGATION SERVICES

SSS analyzes, strategizes and positions clients to reduce/resolve risk of anticipated or ongoing litigation.

- **Litigation Triage**
If high stakes or time-sensitive matters are threatened or filed, we review, analyze and create a road map for what you are facing -- with no agenda for the case other than winning for you. This includes board presentations.
- **Litigation Valuation/Due Diligence**
Review pending litigation of target or portfolio companies in business transactions, including impact on potential mergers/acquisitions, and offer draft language to address issues that may arise after the deal’s close.

- **Strategic Positioning**
Identify and implement proactive strategies to meet your business objective of dismissal, trial or settlement.
- **Litigation Management**
Supervise, coordinate and direct current counsel and professionals from the SSS Quality Services Network, with a focus on quality control, strategic positioning, and reducing overstaffing and over billing.
- **Dispute Resolution Services**
Strategize, position and represent you in mediations and/or arbitrations.

PROFESSIONAL ACCOMPLISHMENTS

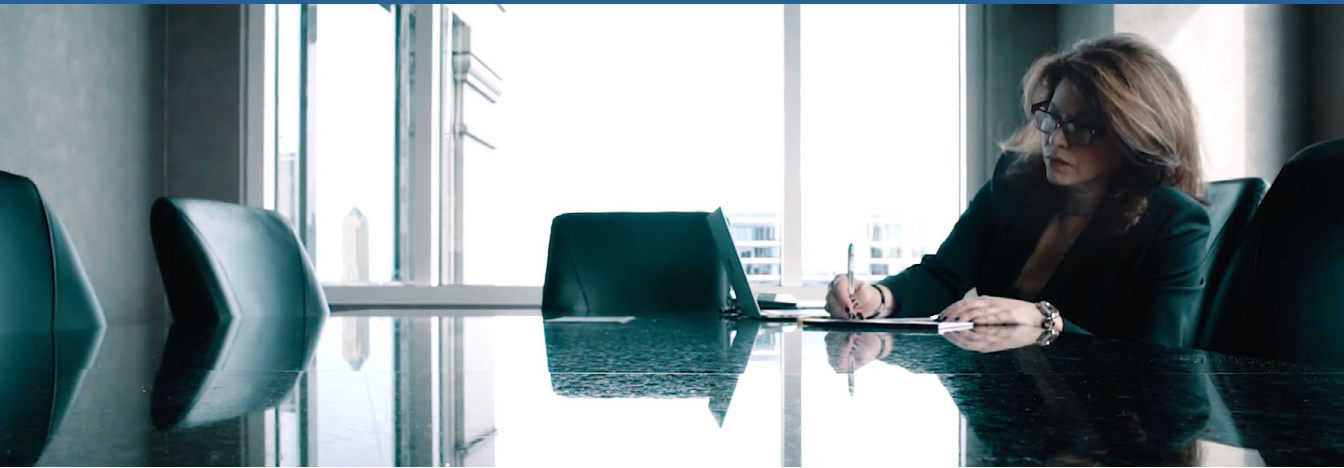


Marta has been in private practice for 30 years as a trial attorney specializing in complex commercial litigation and executive counseling matters across the country, most recently as an equity partner with the internationally recognized law firm of McGuireWoods LLP. Her unique practice combined high-stakes complex commercial litigation cases with outside general counsel services and transactional matters, always focusing on ways to avoid the next piece of litigation. While at the firm, Marta served as a member of the firm’s 10 person

Finance Committee, Global Chair of the Women’s Leadership Forum, and a member of the Strategic Planning Committee. She also helped create a Best Practices Litigation Roundtable for GC’s and Chief Litigation Counsel.

Marta has been lead counsel for cases pending in the federal and law/chancery divisions of state courts across the country. Additionally, she has mediated and arbitrated numerous matters under court-ordered and private ADR processes, including those under the large, complex commercial arbitration rules of the American Arbitration Association.

Marta graduated from The University of Michigan with a degree in Economics and received her Juris Doctor degree from The Ohio State University Moritz College of Law. She completed the PLI Program on Negotiations at Harvard College and attended Northwestern University’s Kellogg School of Management’s Advanced Leadership Executive Program.



PROFESSIONAL HONORS



Selected for inclusion in The Best Lawyers in America by Woodward and White, Commercial Litigation.



Named a "Leader in the Field", Chambers USA, America's Leading Lawyers for Business Litigation (Selected through anonymous vetting process with CEO's, General Counsel and opposing counsel.)



Included in the Legal 500 USA, "Leading Lawyer," General Commercial Disputes.



Fellow, American Academy of Trial Counsel (invitation-only group comprised of less than one half of one percent of American lawyers)



Named to Illinois Super Lawyers, Business Litigation, Banking, Business/Corporate, Thomson Reuters, (less than 5% of Illinois Lawyers chosen)



Selected as a "Leading Lawyer," Business Litigation, Leading Lawyers Network, Division of Law Bulletin Publishing.



Selected by Martindale-Hubbell® Peer Review Ratings™, the gold standard in attorney ratings.

WHAT CLIENTS & COLLEAGUES ARE SAYING...

"A consummate professional: unflappable, composed, quick thinking and focused on the results that she wants to achieve."
- Chambers USA

Marta is an AMAZING attorney. I have known her for 25 years and think the world of her, the way she handles difficult situations and her ability to determine non-confrontational ways out (surprising for a litigation attorney). She is a wonderful person and a pit bull when it comes to negotiation - I would not want to be opposite her in the court room!
Troy Henikoff
Managing Director, MATH Venture Partners, Co-founder of Excelerate (TechStars Chicago), former CEO of OneWed.com, president of Amacai and co-founder and CEO of SurePayroll.com.

Working with Marta was the best decision we could have made. First and foremost, she delivered a successful outcome and turned a potentially messy process into an orderly one. Equally impressive, however, was the way she related to us as clients. Her straightforward, honest, but empathetic approach made it clear to us that we were in good hands.
Stuart Taylor
CEO, The Taylor Group

"...One of the sharpest litigator's minds I have ever encountered."
McGuireWoods Partner (Ret)/Fmr Asst. United State Attorney

"Marta brings her drive and creativity to every engagement. She consistently solves issues for client satisfaction with successful outcomes. I strongly recommend engaging Marta if you are seeking an advisor who is totally committed to your success."
Julie O'Connor, General Counsel, Chicago-based financial institution

She gives "wonderfully informed advice," is "an excellent communicator and negotiator," and is "very strategic and practical in her analysis and recommendations."
- Chambers USA



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CLIENT FOCUSED. VALUE DRIVEN. RESULTS ORIENTED.